



CENTRAL LIFT MAINTENANCE GROUP

Innovative. Efficient. Solution.

CLMG Presentation

CCIB's 4th Annual Seminar



Who is Central Lift Maintenance Group ?

- Independent national heavy equipment maintenance provider with 16 years of industry experience.
- Primarily focused on representing the interests of the end-user and aren't associated or obligated to the equipment manufacturers or dealer networks.
- Positioned to offer unbiased and credible maintenance solutions to our customers.
- Strive to maximize equipment availability while ensuring peak performance to save you time and money.
- Specialized in offering contracted fleet maintenance to the Intermodal, port, trucking and W&D industries.

Our Locations

CORPORATE:

- Office located in Frankfort, IL

CLMG:

- Heavy Equipment Maintenance
- 42 Mechanics, 18 Locations
 - Chicago, IL
 - Bedford Park, IL
 - Schiller Park, IL
 - Boston, MA
 - Worcester, MA
 - West Springfield, MA
 - Jersey City, NJ
 - Chambersburg, PA
 - Charlotte, NC
 - Atlanta, GA
 - Savannah, GA
 - Fairburn, GA
 - Charleston, SC
 - Jacksonville, FL
 - Evansville, IN
 - Detroit, MI
 - Cincinnati, OH
 - Joliet, IL



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CLMG's Mission Statement

Our Mission

To earn an unparalleled reputation for premiere service, safety, reporting, and ease of doing business from our valued customers.



CLMG's Core Values

Integrity

Honesty, openness, and demonstrating mutual respect for others.

Commitment

Dedication, devotion, and seeing the job through to the end.

Equality

Sense of fairness, egalitarianism, and classlessness.

Philanthropy

Sense of unselfishness, compassion, charity and humanity.

Pride

Honor, gratification, self-esteem.

Our Reporting Capabilities:

Our customers are able to log directly into our maintenance system via our website to see all repairs being made to their equipment on a daily basis.



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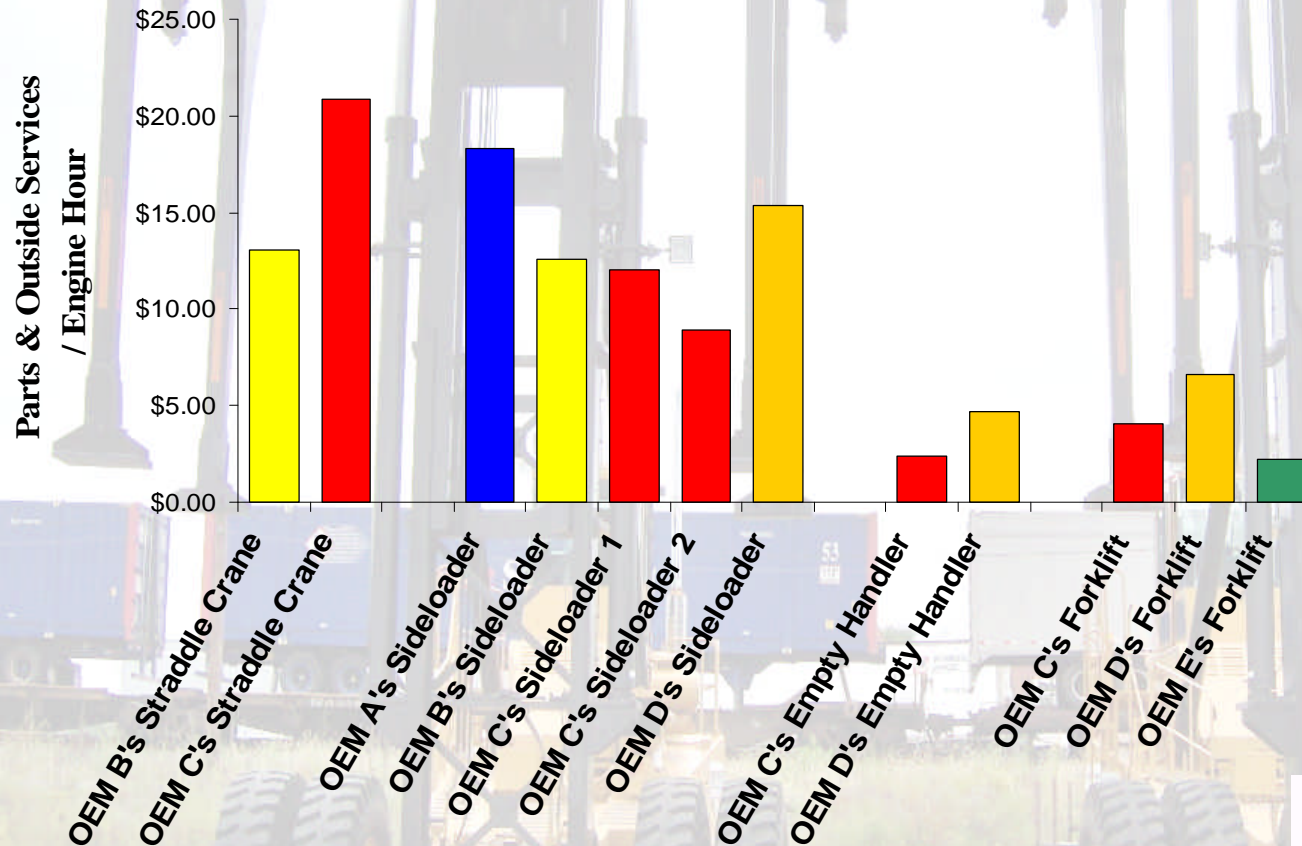
CMMS

Computerized Maintenance Management System



Independent Equipment Evaluation

As a neutral service provider, CLMG is able to provide valuable equipment M&R information and data to our customers. By not selling machines or parts, CLMG's sole focus is to maximize the life of our customers' assets in the most cost-effective manner.



** The above graph is an example equipment cost comparison that you will only receive from CLMG.



Our Motto!

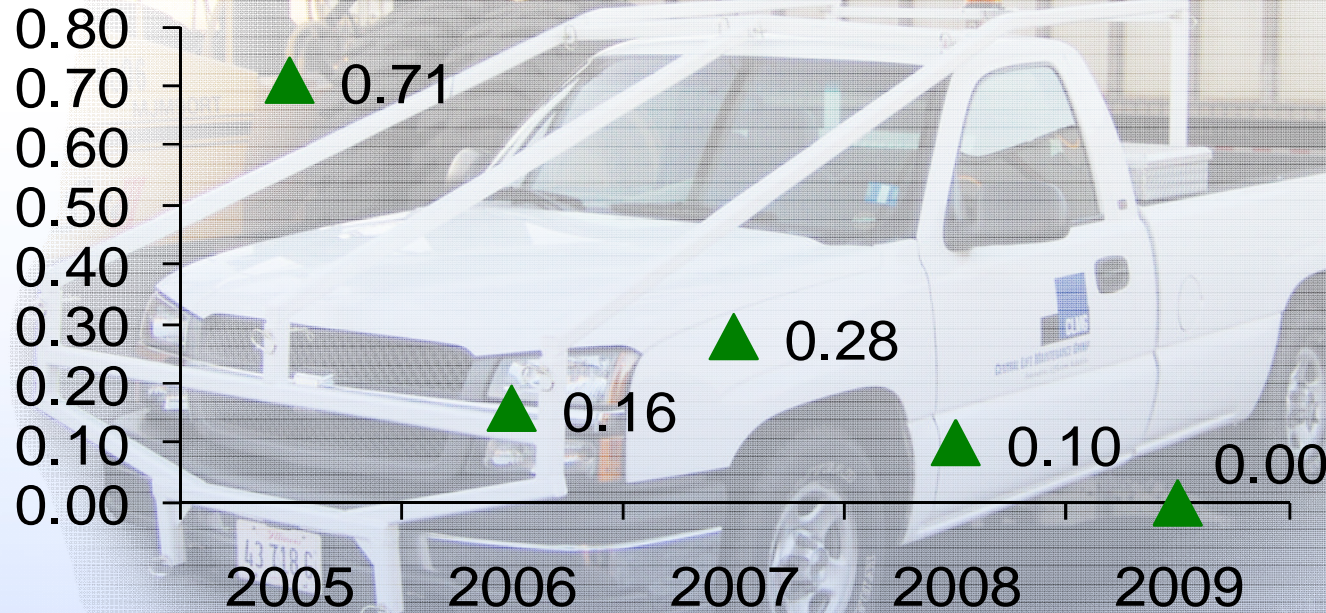
BE SMART
WORK SAFE



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Our Safety Record

Accidents/Injuries per 10,000 Man-Hours



CLMG
EXP MOD FACTOR

For 2006

0.91

For 2007

0.88

for 2008

0.84

for 2009

0.81

BE SMART
WORK SAFE



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CELEBRATING
2 YEARS
INJURY FREE
2008-2009

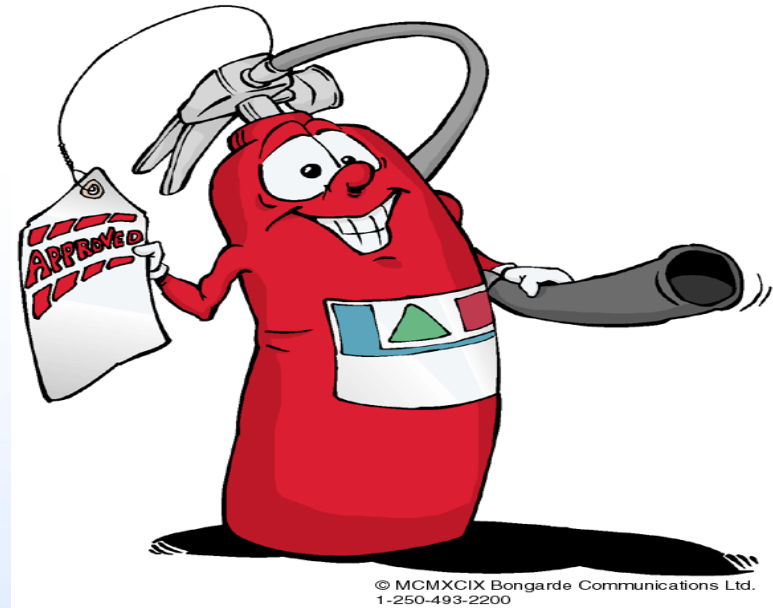
Our Safety Training

- Hazardous Materials
- Hazardous Communication
- Security Awareness
- Defensive Driving
- Heat Stress
- First Aid
- Blood Born Pathogen
- Fork Lift
- Boom Lift
- Fall Prevention
- Ladder Safety
- Lock Out/Tag Out
- SPCC Training
- CPR



Communication

- Safety Manual
- Daily Safety Briefings
- Weekly Toolbox Talks
- Signs and Placards



- Monthly Safety Meetings
- Internal Audits
- Email

Safety Incentive Plan

All CLMG Field Technicians Are Eligible for a Safety Bonus Based on the Following Criteria:

- \$\$\$ Award for Individual Performance
- \$\$\$ Award for Team Performance
- \$\$\$ Award for Company Meeting Goal



Safety Tools & Risk Reducers



Aerial Lifts at Every CLMG Location



Reflective Materials Built into Uniforms



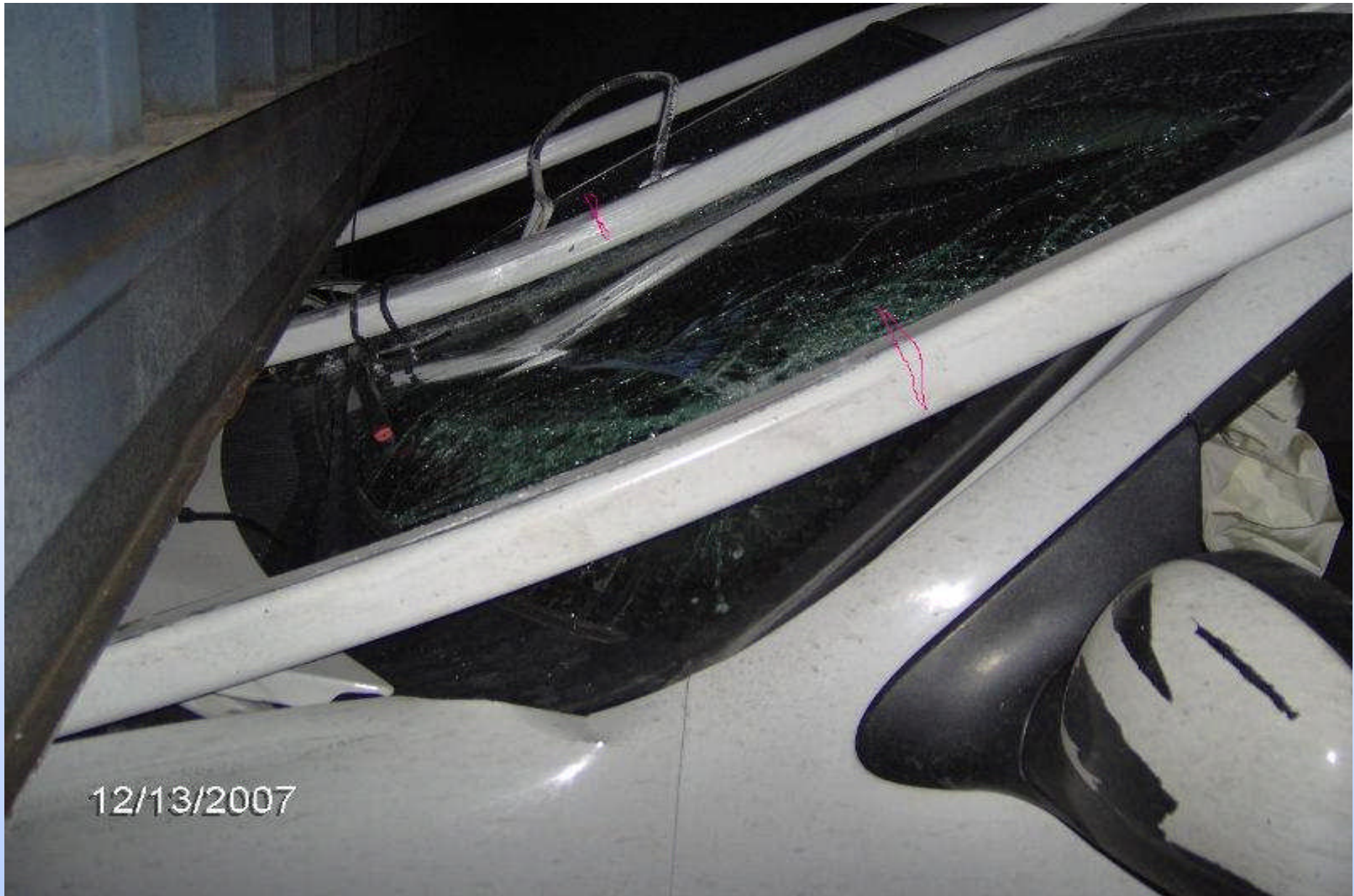
Chassis Deflectors on all Service Trucks

Chassis Deflectors Reduce Injury and Save Lives!



12/13/2007

Chassis Deflectors Reduce Injury and Save Lives!

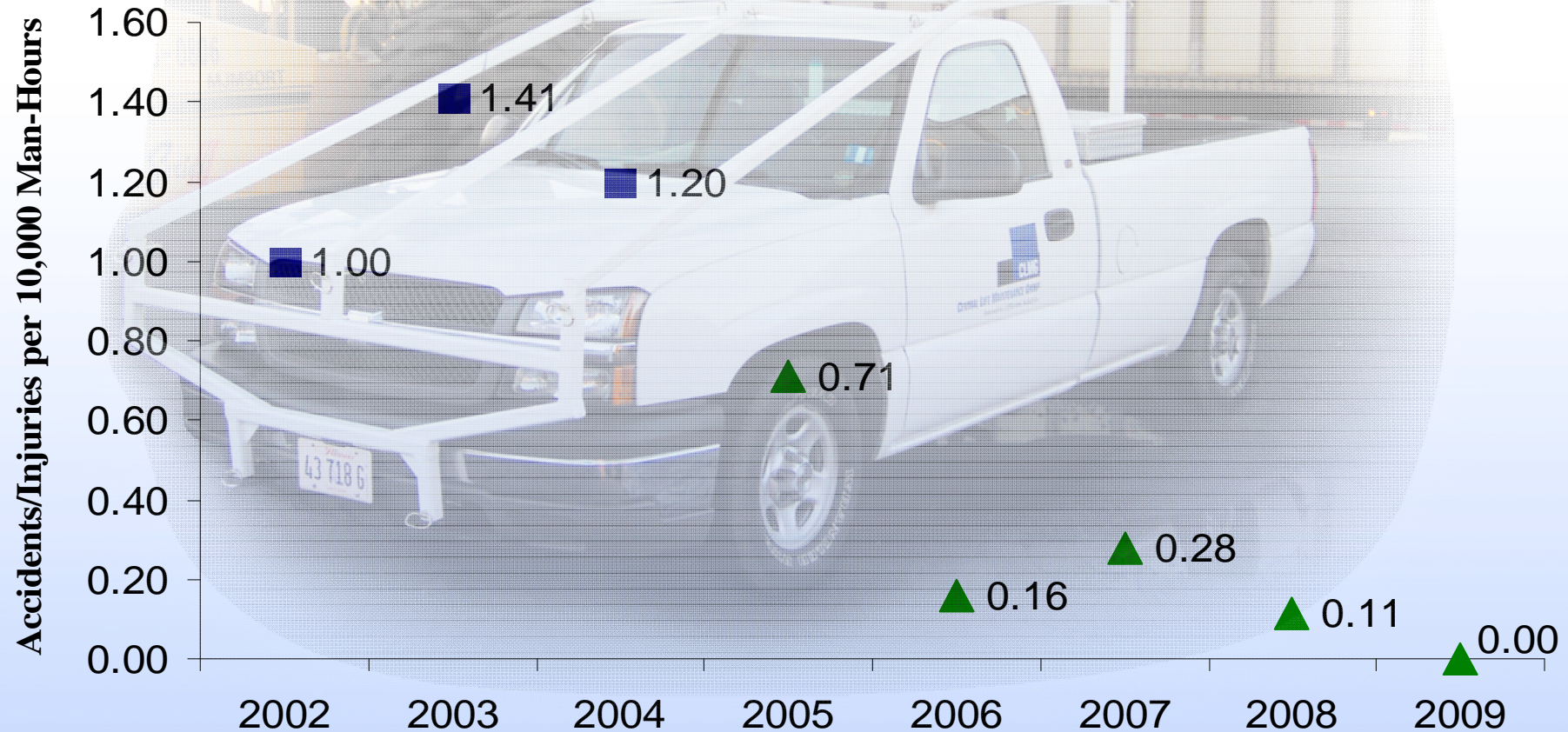


Chassis Deflectors Reduce Injury and Save Lives!



12/13/2007

It Wasn't Always That Way!



The **BLUE** data points indicate our lift maintenance safety record under the former parent company. The **GREEN** data points mark CLMG's safety performance since we spun-off from the parent company.

What's the Secret to a Successful Safety Program?

- There's no magic hat or secret potion.
- There's no such thing as just being lucky.
- It's all about establishing a "Safety Culture", it's all about "Design"!



What is a Safety Culture?

A safety culture of an organization is the product of individual and group values, attitudes, perceptions, competencies and patterns of behavior that determine the commitment to, and the style and proficiency of an organization's health and safety management.



Keys to Successful Safety Culture

- Management Commitment
- Leadership
- Communication
- Empowerment
- Good Habits
- Personal Responsibility
- “Employee Buy-In”
- Training
- Attitude
- Engagement

➤ *Hire for attitude and train for performance!*

➤ *Companies with highly engaged employees have a 44% better safety record, are 26% more productive and have 13% greater profitability!*



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Thank You!

For additional information about our organization
please visit our website at www.CLMG.com.
Thank you for viewing our presentation!

